



# ASIAN PACIFIC DAILY SALES PLANNER

## Sure Income Calendar

### MARCH 2012

**ENSURE SALES, FOLLOW THESE DAILY ACTIVITIES**  
 Weekend Regular O.H. (Sat / Sun) are conducted in all H.O. subdivision projects. "H.O. PVP's and SD's are required to participate in all management scheduled Saturday Grand O.H." or, in lieu, MUST conduct a Project Grand O.H. to ensure the sales of the Project for the week.

MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY	SUNDAY
			<b>1</b> SALES RALLY/ NEW RECRUIT SITE ORIENTATION @ ITC 1:00 PM	<b>2</b> SPECIAL PROJ. MARKETING OPERATIONS	<b>3</b> GRAND OPENHOUSE @ ITC - OIC PVP A. TUMULAK D10  PROJECT OH / OPEN HOUSE @ SVE, RTE, LV, NEO, VC, VDO	<b>4</b> PROJECT OH / OPEN HOUSE @ ITC, SVE, RTE, LV, NEO, VC, VDO
<b>5</b> PROJ. VP'S GOAL SETTING SESSION 10:00 AM <hr/> 3 <sup>RD</sup> CORSAG 1:00pm	<b>6</b> H.O. SALES CLINIC	<b>7</b> PROJ. BUSINESS MEETING 10:00 AM <hr/> H.O. NRS 1:00 PM	<b>8</b> SALES RALLY/ NEW RECRUIT SITE ORIENTATION @ NEO 1:00 PM	<b>9</b> SPECIAL PROJ. MARKETING OPERATIONS	<b>10</b> GRAND OPENHOUSE @ NEO - OIC PVP F. MEMIJE D33  PROJECT OH / OPEN HOUSE @ SVE, RTE, LV, ITC, VC, VDO	<b>11</b> OPEN HOUSE @ VISTA MONTAÑA  OR PROJECT OH / OPEN HOUSE @ ITC, SVE, RTE, LV, NEO, VC, VDO
<b>12</b> MBM 1:30 PM	<b>13</b> H.O. SALES CLINIC	<b>14</b> PROJ. BUSINESS MEETING 10:00 AM <hr/> H.O. NRS 1:00 PM	<b>15</b> SALES RALLY/ NEW RECRUIT SITE ORIENTATION @ VC 1:00 PM	<b>16</b> SPECIAL PROJ. MARKETING OPERATIONS	<b>17</b> GRAND OPENHOUSE @ HMP - OIC PVP W. BICO D80 GWN - OIC PVP W. HOW D76 VC - OIC PVP G. ENDOZO D4  PROJECT OH / OPEN HOUSE @ ITC, NEO, LV, SVE, VC, VDO	<b>18</b> OPEN HOUSE @ ROYALE CEBU ESTATES EL MONTE VERDE DE CEBU  OR PROJECT OH / OPEN HOUSE @ ITC, SVE, RTE, LV, NEO, VC, VDO
<b>19</b> MBM 1:30 PM	<b>20</b> H.O. SALES CLINIC	<b>21</b> PROJ. BUSINESS MEETING 10:00 AM <hr/> H.O. NRS 1:00 PM	<b>22</b> SALES RALLY/ NEW RECRUIT SITE ORIENTATION @ RTE 1:00 PM	<b>23</b> SPECIAL PROJ. MARKETING OPERATIONS	<b>24</b> GRAND OPENHOUSE @ CBP - OIC PVP D. GALICIA D7 EBP - OIC PVP H. NEMES D78 RTE - OIC PVP T. ZAVALLA D8  PROJECT OH / OPEN HOUSE @ ITC, SVE, RTE, LV, NEO, VC, VDO	<b>25</b> OPEN HOUSE @ VISTA GRANDE CEBU  OR PROJECT OH / OPEN HOUSE @ ITC, SVE, RTE, LV, NEO, VC, VDO
<b>26</b> MBM 1:30 PM	<b>27</b> H.O. SALES CLINIC	<b>28</b> PROJ. BUSINESS MEETING 10:00 AM <hr/> H.O. NRS 1:00 PM	<b>29</b> SALES RALLY/ NEW RECRUIT SITE ORIENTATION @ SVE 1:00 PM	<b>30</b> SPECIAL PROJ. MARKETING OPERATIONS	<b>31</b> GRAND OPENHOUSE @ GMN - OIC PVP M. HOW D76 SVE - OIC PVP F. MEMIJE D33  PROJECT OH / OPEN HOUSE @ ITC, SVE, RTE, LV, NEO, VC, VDO	

**This Sure Income Calendar** is our roadmap to productivity. It serves as a monthly organizer and as a Calendar of Sales Activities which contain schedules of Mall Exhibits, Grand Open Houses and Follow-Up Open Houses, Sales Clinics and Business Meetings of all PRC Registered Real Estate Service Practitioners (RESP). Other schedules such as Saturation Drives and Site Mannings may be obtained from their respective Project Vice President. **A. Grand Open House (GOH)** : A sales activity led by the Head Office and participated by all VP offices. **B. Division Choice Open House (DCOH)** : A Project Open House in any of the major projects of the Head Office. Walk-ins are rotated from among the members. However, prospective buyers with a flyer from any Practitioner of a Project Vice President shall be awarded to the concerned Practitioner provided he/she is present. **C. Open House (OH)** : An activity participated by all the Project Vice Presidents led by Sales Directors and slotting of walk-ins by Sales Managers.



**VILLA CORAZON TOWNHOUSE**



**Sta. Lucia Homes / Classic BUNGALOW HOUSE MODELS**

- Sta. Ana (1BR) (Single Detached)**  
Floor Area: 36.00 sq. m ;120 sq. m (10m x 12m)  
- MVT, DJR, GMN, CBP, EBP, KVH, PH
- Sta. Monica (2BR) (Single Attached)**  
Floor Area: 42.00 sq. m; 120 sq. m (10m x 12m)  
- MVT, DJR, GMN, CBP, EBP, KVH, PH
- Sta. Elena (2BR)(Single Detached)**  
Floor Area: 42.00 sq. m; 150 sq. m (10m x 15m)  
- MVT, DJR, GMN, CBP, EBP, KVH, PH
- Sta. Ignatia (2BR) (Single Detached)**  
Floor Area: 50.00 sq. m; 150 sq. m (10m x 15m)  
- MVT, DJR, GMN, CBP, EBP, KVH, PH
- Sta. Barbara (1BR)(Single Attached)**  
Floor Area: 36.00 sq. m; 120 sq. m (8m x 15m)  
- Edinburgh Place, Lipa City



**VISTA DE ORO HOUSE & LOT**



**Sta. Lucia Homes / Modern TWO-STOREY HOUSE MODELS**

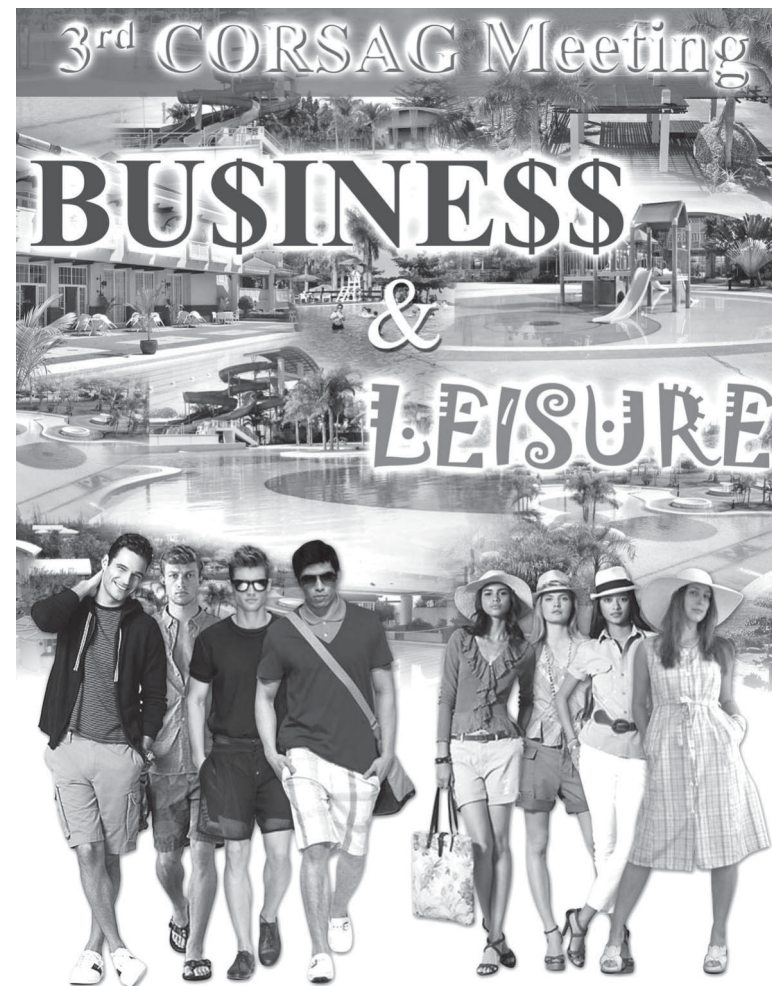
- Sta. Clara A (3BR)**  
Floor Area: 86.75 sq.m; 120 sq. m (8m x 15m)  
- Edinburgh Place, Lipa City
- Sta. Clara B (3BR)**  
Floor Area: 113 sq.m; 120 sq. m (8m x 15m)  
- Edinburgh Place, Lipa City
- Sta. Isabela A (4BR)**  
Floor Area: 86.75 sq. m; 120 sq. m (10m x 12m)  
- MVT, DJR, GMN, CBP, EBP, KVH, PH
- Sta. Isabela B (4BR)**  
Floor Area: 113 sq.m; 120 sq. m (10m x 12m)  
- MVT, DJR, GMN, CBP, EBP, KVH, PH
- Sta. Rosa A (4BR)**  
Floor Area: 86.75 sq.m; 150 sq. m (10m x 15m)  
- MVT, DJR, GMN, CBP, EBP, KVH, PH, ITC
- Sta. Rosa B (4BR)**  
Floor Area: 123.85 sq.m;150 sq. m (10m x 15m)  
- MVT, DJR, GMN, CBP, EBP, KVH, PH, ITC
- Sta. Emilia A (4BR)**  
Floor Area: 115.22 sq.m;150 sq. m (10m x 15m)  
- MVT, DJR, GMN, CBP, EBP, KVH, PH, ITC
- Sta. Emilia B (4BR)**  
Floor Area: 159.82 sq.m;150 sq. m (10m x 15m)  
- MVT, DJR, GMN, CBP, EBP, KVH, PH, ITC

**LEGEND:** SVE - Sun Valley Estates, LV - Lakeview, ACN - Acropolis North, CBP - Cambridge Place, RTE - Royale Tagaytay Estates, HPS - Hampton Place Subdivision, GMN - Golden Meadows North, DJR - Don Jose De Real, EPS - Edinburgh Place Subdivision, NEO - Neopolitan Business Park, VMS - Vista Montana Subdivision, RCE - Royale Cebu Estate, GWN - Greenwood North, VG - Vista Grande, PH - Pacific Heights, VDO - Vista De Oro MRE - Mountain Ridge Estate - VC - Villa Corazon, EMDC - El Monte Verde de Cebu

# Sure Income Calendar

**MARCH 2012**

**(House & Lot: House Only: Condominium: Lot Only)**



*March 5 2012 Monday 1pm onwards at APGC Penthouse*

**SOON!**

**Neopolitan Condo Exhibit at SM City Fairview.**

**MARCH 1 to 31 DAILY INCOME OPPORTUNITIES**

**SCHEDULE OF REAL ESTATE MALL EXHIBITS**

1. Head Office - Sta. Lucia East Grand Mall, Cainta City March 1 to 31
2. Nueva Ecija Office - Walter Mart, Gapan City Nueva Ecija March 1 to 31